

STAGES of COLLABORATIVE DECISION MAKING ON PUBLIC ISSUES

PLANNING	ORGANIZATIONAL	EDUCATIONAL	NEGOTIATION/RESOLUTION	IMPLEMENTATION
o Initiate Idea	o Training in Interest-based Collaboration	o Review History, Context & Legal/Statutory Framework	o Turn Interests into Decision Making Criteria	o Linking Agreements to External Decision Making
o Conflict Analysis & Assessment - Do the <u>parties</u> want to negotiate? - Are the <u>issues</u> negotiable? - What are the <u>chances</u> for success?	o Meeting Logistics & Schedule o Settle Representation Issue	o Develop Common Understanding of Problem & Issues o Educate Each Other to Interests	o Option Generation/Brainstorming Inventing without Deciding o Developing/Refining Trial Balloons	o Monitoring Implementation to Assure Compliance and Respond to Changing Conditions
o Develop Outline of Process & Goals	o Settle Mission/Goals	o Develop Common Information Base - What information do we have? - What portion of that information is - What new information is needed & how to get it? (Data Gaps)	o Packaging Agreements - Approaches ** Agreements in Principle then Agreements in Detail. ** Building Blocks ** Blending Comprehensive Proposals	
o Representation Issues - What groups should be represented? - Who can legitimately speak for each group?	o Develop Ground Rules - Decision Making - Press/Observers - Roles/Responsibilities - Other o Group's Internal Organization	o Develop Framework for Negotiation, Including Range & Order of Issues to Be Addressed		
o Representation Issues - What groups should be represented? - Who can legitimately speak for each group.	o Determine Ongoing Communication & Accountability Systems with: - Constituents - Caucuses - Elected/Appointed Boards - Other Important Players	o Agenda Setting for Negotiation Phase	o Develop Agreements with: - Quid pro Quo Linkages - Assurances of Mutual Commitments	
o Staffing - Process - Policy - Administrative	o Agenda Setting for Education Phase - Initial Discussion of Issues - Initial Issue Framework.		o Integrating Implementation into Agreements o Ratification by Constituencies o Binding Parties to Commitments	

Key Challenges by Stage

Not excluding any party that could undermine negotiated agreements.

Determining how group makes its decisions.

Agreeing to devote sufficient time to this stage.

Postponing judgment to learn about other parties' interests.

-Reconciling conflicting interests
-Bringing constituents along

A test of how well implementation was integrated into the agreement

*Developed by: CCPDR, 1996.